

## Message Text

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ACTION OPIC-06

INFO OCT-01 ARA-06 ISO-00 EB-07 COME-00 AID-05 TRSE-00

CIAE-00 INR-07 NSAE-00 CIEP-01 INT-05 SP-02 L-03 H-02

FRB-03 OMB-01 /049 W

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P 111940Z JUL 75

FM AMEMBASSY KINGSTON

TO SECSTATE WASHDC PRIORITY 8236

C O N F I D E N T I A L KINGSTON 2659

E.O. 11652: GDS

TAGS: EMIN, EINV, JM

SUBJECT: REVERE NEGOTIATIONS

REF: KINGSTON 2602

1. REVERE VP ALBERT MOLOWA CALLED ME LAST NIGHT TO PROVIDE UPDATE ON HIS TALKS WITH BAUXITE COMMISSION (REFTEL). EARLIER IN THE DAY HE HAD PHONED TO SAY THAT AFTER HIS FIRST MEETING WITH PAT ROUSSEAU IN THE MORNING HE WAS NOT OPTIMISTIC ABOUT MAKING A DEAL, AS THERE WERE SERIOUS PROBLEMS BEYOND THE PRICE PER SE FOR THE PLANT.

2. IN HIS EVENING CALL MOLOWA SAID HE FELT MORE ENCOURAGED THAN BEFORE. DURING THE AFTERNOON SESSIONS THERE HAD BEEN A FURTHER DELINEATION OF THE GOJ POSITION AND REVERE HAD MADE A COUNTER PROPOSAL. HE WILL BE CALLING ROUSSEAU ON MONDAY FROM THE U.S. TO GET THE GOJ'S REACTION. THE TALKS ARE NOT, HE ADDED, EXCLUSIVELY CONCENTRATED ON A BUYOUT, AS BOTH SIDES ARE STILL CONSIDERING OTHER ASPECTS OF THE SITUATION, INCLUDING EXPANSION OF THE PLANT. HE SAID HE DIDN'T KNOW WHEN HE MIGHT RETURN TO THE ISLAND AS HE HAD A COMMITMENT TO VISIT JAPAN NEXT WEEK, BUT THOUGHT MOST OF THE EXCHANGES AT THIS POINT COULD TAKE PLACE BY TELEPHONE. MOLOWA CONCLUDED OUR CONVERSATION WITH THE REMARK THAT HE WAS HOPEFUL

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SOMETHING CAN BE WORKED OUT AND HE PREPARED TO RETURN

TO THE ISLAND WHENEVER NECESSARY.

3. COMMENT: I AM GRATIFIED WE HAVE GOT THE PARTIES TALKING AGAIN BUT THE OUTCOME IS STILL IN DOUBT. MOLOWA IS PLAYING REVERE'S CARDS CLOSE TO HIS CHEST AND IS NOT WILLING TO REVEAL IN ANYTHING CLOSE TO DETAIL REVERE'S POSITION OR GAME PLAN. REVERE HAS A VERY STRONG CARD IN THE THREAT OF A PLANT SHUTDOWN AS IT WOULD TRIGGER A HEAVY TWO-PRONGED ATTACK ON THE GOVERNMENT BY THE OPPOSITION. JLP LEADER SEAGA COULD BE EXPECTED TO CHARGE THAT MISHANDLING OF THE BAUXITE ISSUE AND THE ECONOMY HAS BROUGHT THE CLOSURE, WHILE BITU CHIEF HUGH SHEARER WILL CRY BETRAYAL OF THE WORKERS (REVERE IS A BITU ORGANIZED PLANT, WHILE ALL THE REST ON THE ISLAND ARE NWU). MOLOWA BELIEVES THAT IF ANY ONE THING GOT THE TALKS GOING AGAIN, IT WAS THE CALL TO MANLEY FROM SHEARER JULY 7 TELLING HIM HE HAD BETTER NOT LET THE PLANT SHUT DOWN.

GERARD

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
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**Draft Date:** 11 JUL 1975  
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